



London Elite Centre



Improving Communication Skills

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Improving Communication Skills

Start date:2023-12-04

End date:2023-12-08

Location:Berlin

Price: \$5750

Program Objectives of Advanced Communication Abilities

- The difference in between Interaction Skills as well as Advanced Interaction Abilities
- Communication Basics, Process, and also Components
- Degree up your Interaction Skills
- Building Connection

- Devices for innovative interaction

Day 1

Introduction – Advanced Communication Skills

- What Is the Difference between Communication Skills and Advanced Communication Skills?
- Which Advanced Communication Skills?

Review of Communication Basics

- The Communication Process
- Elements of Communication
- Taking Your Communication Skills to the Next Level

Day 2

Examining the Communications Process

- Types of Input
- Filters
- The Internal Map, Internal State, and Behavior or Response
- Why This Matters

Day 3

Internal Representation



- Internal Representation of Our World
- Language as a Representational System
- Verbal Clues
- Visual Representation System
- Auditory Representational System
- Kinaesthetic Representational System
- Auditory Digital Representational System
- Eye Movements as an Indication
- Phrases for Use in Response to Each Representational System

Day 4

Building Rapport

- Six Steps to Building Rapport
- Calibration
- Perceptual Positions

Day 5

Tools for Advanced Communication

- Reframing
- Linguistic Tools for Advanced Communicators